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October 6, 1992

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Office of the Secretary Federal Communications Commission Att: Docket No. 92-90 1919 M Street, N. W. Washington, D.C. 20554

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

Dear Sir:

I am writing to you in reference to Docket No. 92-90, Telephone Consumer Protection Act of 1991.

"Cold" calling is very important to my business in particular and the residential real estate industry in general.

I would like to vote no on passing this legislation.

Regards,

Telemarketing Assistant to Cathy Anderson

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GLADYS BLUM, GRI, CRS Associate Broker

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FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

In reference to the draft of a regulation to restrict person-to-person solicitations to residential homes, I just want to emphasize to you how vital cold calling is to the real estate industry in general and specifically to my business. It has always been one of the fundamental "tools of the trade."

Also, I have found that if correct techniques are applied, (and I can assure you they are by my office), these calls are met with general acceptance by the public.

Thank you for your consideration in this matter.

Sincerely,

Gladys Blum, G.R.I., CRS

Associate Broker

GB/dr

Oct 6,1992

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to whom it may Concern:

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Os a Iteal Estate Prafessional I am Contacts
only Concerned about the loss of Contacts
I might lose if this legislation is passed, It is also unfair Is The general Public. Real Estate Cannot be put on the open market like other Merchandine, and Carring and talking to interested parties about the RE market in hereficial to the profession as well as the public. please gine due Consideration defore parsing such a draeman bit of legislation as the Telephone Consumer protection act of 1991, Docket no 92-90.

Sincerely,

Charlate Keed.



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Regards,

Rene Bergeron Office Manager

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